

Class Number	Presentation Title	Presentation Topic Area	Intended Audience	Brief Description of your Presentation	Speaker - Title , Firm
Wednesday, June 26th 1:20 - 3:10					
100 A	Fundamentals of First Party Property Claims Handling - Part 1 of 2	Legal Matters - Property	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	This course focuses on the fundamentals of handling first party property claims. We discuss the interplay of post-loss duties in insurer investigation of losses. We also discuss the insurer's obligations and responsibilities in the handling of a first party property claim. Part 1 of 2.	Tracy Jurgus , <i>Partner</i> - Butler Weihmuller Katz Craig LLP; Jennifer Velazco - <i>Partner</i> , Butler Weihmuller Katz Craig LLP
110	Miami Vice - Investigation and Litigation of Fraudulent Claims Involving Exotic Car Rentals, Boat Charters, and Jewelry Losses	Property Fraud	SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys; State/Criminal Attorneys	Miami is known for its fast cars, big yachts, and flashy night life. This has resulted in a billion dollar "concierge" industry where anyone with business and social media savvy can obtain exotic vehicles and boats for rental to clients wanting the "Miami Experience." This presentation discusses how this market affects the insurance industry which loses millions yearly on undetected claims, and also exposes a criminal underbelly thriving in these types of claims that have led to tangential claims for insured stolen jewelry resulting from staged burglaries and armed robberies.	Carlos Carmona , <i>Attorney</i> - Bronstein & Carmona, P.A.; Douglas Goldman , <i>Claims Specialist</i> SIU - State Farm Insurance Company
120	In the Wake of a Water Loss: Strategies for Accurate Damage Evaluation and Coverage Decisions	Property Fraud	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	We will discuss how water damage and mold claims are assessed and policy coverage determinations. We will also discuss determining the duration of water damage and associated limits and exclusions.	Jeremy Beagle , <i>Senior Principal Scientist</i> - SDII Global; Scott Dutton - <i>Managing Attorney</i> - Dutton Law Group, P.A.
130	Fraud in the Catastrophe Claim: Detection and Effective Investigation, and Potential Impact of Misrepresentations in the Insurance Application	Policy Misrepresentation	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	The presentation provides important tools and tips that may assist an adjuster in identifying potential fraud, when to refer a claim to SIU, and steps necessary to timely and effectively investigate a CAT claim. Additionally, the presentation offers a general overview of statutory and policy standards for what constitutes misrepresentation in the insurance application and when that misrepresentation may become a defense to coverage.	Robert Dehne , <i>Partner</i> - Groelle & Salmon, P.A.; Nestor Marante , <i>Partner</i> - Groelle & Salmon, P.A.; Gregory Gilkey , <i>SIU Supervisor</i> - Tower Hill Insurance Group

140	A World Class Examination Under Oath Makes a World of Difference	Investigation Techniques	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	This course will be instructive and applicable for every area of insurance. It will encompass tips for taking a "World Class EUO" inclusive of preparation, questions to be asked, and how to know your witness.	Kelsey Hayden , <i>Partner</i> - Goldstein Law Group; Zasha Rodriguez , <i>Senior Partner</i> - Goldstein Law Group; Andrea Drawas , <i>Senior Partner</i> - Goldstein Law Group; Nicole Hartigan , <i>Partner</i> - Goldstein Law Group
150	THE DOCTOR IS IN! Chiropractic Evaluations & Care Explained	Medical Fraud	SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys; State/Criminal Attorneys; State/Government Employees	A Chiropractor, Certified Professional Coder/Investigator and SIU Attorney will walk you through chiropractic exams, tests and care. Equipment/technique demonstrations with simultaneous in-depth explanations of issues surrounding billing/coding, recordkeeping, supervision & licensure will enhance your understanding of common legal issues.	Tammy Denbo , <i>Managing Partner</i> - Denbo Law Group, PLLC; Vicki Kirby , <i>SIU Consultant</i> - SMI, Inc.; Dr. Salvatore LaRusso, DC , <i>Director</i> - LaRusso, DC, P.A.
160	NICB Presents the Basics of Staged Vehicle Accidents with Action Steps and Recommendations	Investigation Techniques	All Attendees	We will give an overview of NICB. Do a FraudSmart Course on Staged Vehicle Accidents and discuss the Suspicious Vehicle Accident Threat Assessment, NICB's Staged/Caused Accident Questionable Claims Analysis and conduct a review of staged accident referrals in Florida.	Shanita Adams - <i>Supervisory Field Analyst</i> - National Insurance Crime Bureau; Nicolas Ramirez - <i>Field Intelligence Analyst</i> - National Insurance Crime Bureau
170	Malingering? Nope-Just Plain Insurance Fraud!	Workers Compensation	Any Insurance Employees; SIU & Private Investigators	Workers' Compensation insurance is fraught with the potential for fraud. In claim scenarios one of the most common schemes exist in the area of malingering. These are injured workers who take advantage of their mostly legitimate injury by extending the length of recovery and rehabilitation, as well as exaggerating the level or complexity of their injury. In this session, two experienced SIU leaders will discuss identifying, investigating and resolving these issues.	John Sargent , <i>Senior Vice President</i> - Delta Group; Frank Sztuk , <i>Senior Vice President</i> - Delta Group

180	Leveraging Intelligence -Tips and Tricks of Interviewing and Statement Taking	Investigation Techniques	All Attendees	This course will focus on leveraging intelligence while taking different forms of witness statements. We will provide instructions regarding different types of witness statements. We will cover preparing to take an SIU witness statement by gathering necessary information and drafting an outline that will set you up to take a winning statement; propounding document requests to support a stronger statement; paying close attention to details when reviewing claim materials and learning skills that enhance statement results.	Holly Galinskie , <i>Shareholder</i> - Kubicki Draper; Jayne Harrington , <i>Special Agent</i> - National Insurance Crime Bureau Brett Kelley , <i>SIU Senior Investigator</i> - Assurant
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Wednesday, June 26th 3:30 - 5:20

100 B	Fundamentals of First Party Property Claims Handling - Part 2 of 2	Legal Matters - Property	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	This course focuses on the fundamentals of handling first party property claims. We discuss the interplay of post-loss duties in insurer investigation of losses. We also discuss the insurer's obligations and responsibilities in the handling of a first party property claim. Part 2 of 2.	Tracy Jurgus , <i>Partner</i> - Butler Weihmuller Katz Craig LLP; Jennifer Velazco - <i>Partner</i> , Butler Weihmuller Katz Craig LLP
210	What the Dec?? – Preparing Your Fraudulent or Material Misrepresentation claim – From EUO to Declaratory Action	Policy Misrepresentation	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	Declaratory Action cases have become a useful tool for insurance companies when a claim is suspected of fraud or material misrepresentation. However, what is more important is how the claim is set up from the onset. In this course, we will present to the attendees the history of material misrepresentation; the statutory and case law provisions that must be met to void a policy; useful tips and tools to set up the case; and how to defend or prosecute actions and suits, including the filing of affirmative declaratory actions.	Anthony Atala , <i>Shareholder</i> - Kubicki Draper; Barbara Fox , <i>Shareholder</i> - Kubicki Draper; Samantha Kruss , <i>Shareholder</i> - Kubicki Draper
220	Current Issues and Trends in Florida Personal Injury Protection (PIP) Law	No-Fault Claim Fraud	All Attendees	This presentation will illustrate the evolving and complex nature of PIP law in Florida, particularly regarding the procedures and methodologies for claiming and calculating reimbursements under the statute. They underscore the ongoing legal challenges and interpretations within Florida's PIP system, affecting both insurers and medical providers.	Scott Dutton , <i>Managing Attorney</i> - Dutton Law Group, P.A.; Retta Rico , <i>Civil Trial Attorney</i> - Dutton Law Group, P.A.

230	EYES WIDE SHUT: Exposing the Masquerade of Expert Opinions in First Party Property Cases	Property Fraud	All Attendees	This presentation is an intermediate course primarily for insurance professionals, experts and attorneys who handle first party property claims. It is intended to provide a comprehensive overview of how to scrutinize expert reports and opinions, expert vetting techniques, and tactics for testimony of experts. We will discuss (1) How to evaluate a defense expert report before making claim and litigation decisions; (2) Why vetting a Defense expert is essential before making claims and litigation decisions; (3) How to dissect an expert report to evaluate the strength/credibility of opinions; and (4) Strategies for the depo/trial testimony of a plaintiff expert.	Gregory Hengber , <i>Senior Partner</i> - Goldstein Law Group; Zasha Rodriguez , <i>Senior Partner</i> - Goldstein Law Group; Asher Cohen , <i>Engineer</i> - US Forensic; Bill Talley , <i>Litigation Manager</i> - American Integrity Insurance Group
240	Dealing with Public Adjusters and Loss Consultants	Property Fraud	SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys; State/Criminal Attorneys; State/Government Employees	This discussion is designed to provide insurance adjusters and investigators a better understanding of Florida's insurance laws and the adjusters' obligations to apply those laws during the claims process. Additional discussion about recent changes in the insurance code, as well as potential violations of regulatory, civil, and criminal law which may result from the breach of the duties by loss consultants or adjusters. Further, the information will focus on developing strategies to promptly resolve issues or prepare SIU referrals to the Department of Financial Services, as required.	Jose Pagan , <i>Partner</i> - Quintairos, Prieto, Wood & Boyer, P.A.; Manny Fernandez , <i>Deputy Managing Partner</i> - Quintairos, Prieto, Wood & Boyer, P.A.
250	Leaking the Truth	Investigation Techniques	SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys; State/Criminal Attorneys	This course goes over being able to use scientifically proven techniques and clues to get to the truth in either your personal or professional life. When we lie, micro expressions, body gestures, and voice/verbiage changes are all affected. This is due to a conflict between cognitive thinking and emotional feelings, which causes signs of deception. Humans can't control most of these reactions and with training, you can begin to spot these behaviors of deception.	Bruce Jacobs , <i>Presenter</i> - Insight Services Group

260	Highway Robbery: Combating Questionable Towing Bills	Auto Fraud	All attendees	Inflation and fabrication of tow, recovery and hazmat invoices has become big business. With increasing frequency, tow companies are holding everything from heavy equipment to automobiles hostage while demanding payment of unreasonable invoices. Storage continues to accrue and insurers are regularly confronted with difficult choices to pay or fight. This presentation will outline ways in which to identify suspect recoveries and inflated/fraudulent invoices and provide strategies to investigate, mitigate and litigate these disputes.	Adam Brand, Attorney - Brand & Tapply, LLC; Timothy Tapply, Attorney - Brand & Tapply, LLC
270	Contents Claims: Hard Fraud/ Soft Fraud	Legal Matters - Property	Any insurance employees; SIU & Private investigators; Civil Litigation Attorneys; Reconstructionist/Engineers	This workshop will acquaint you with all manner of fraud. From claims premised on events that did not happen or items that did not exist, to actual losses, fraudulently inflated. We will have a contents specialist who can demonstrate these principles, which equate to all other types of claims. Hard fraud or soft fraud, come learn how to recognize it and what to do about it.	Andrew Rock, Attorney - The Rock Law Group; Melanie Trach, Contents Practice Lead - J.S. Held, LLC
280	Insurance Claim Evidence: Is the Proof in the Prejudice?	Property Fraud	Any Insurance Employee	Discover the complexities of insurance claims and water damage litigation in this presentation. Gain insights into expert opinions, evidence presentation, and navigating legal landscapes for favorable outcomes. Explore real case studies, understand water losses, building materials, and evidence interpretation. Learn how to handle courtroom rules, address issues of prejudice and spoliation, and enhance collaboration between experts and attorneys. Acquire practical tips and tricks to effectively manage insurance cases, covering aspects like late reporting, adequacy of photos, and aligning perspectives between adjusters and attorneys. Elevate your expertise in this comprehensive exploration of insurance claim evidence.	Nolan Wells, Forensic Engineer/Scientist - NV5; Kameron Romaele, Senior Associate Attorney - Kubicki Draper; Eli Marger, Shareholder - Kubicki Draper

CIFI	CIFI Examination Prep Course	Exam Prep	All Attendees	<p>This course is designed to prepare individuals interested in taking the CIFI Examination. This class is approximately 60 minutes long and the exam will be administered afterwards. This class is NOT accredited for Florida adjuster CE credits or Florida Bar CLEs.</p> <p>Selecting this preparatory course does not automatically register you for the examination as well. Interested candidates would need to complete the separate CIFI Examination Registration at https://www.iasiu.org/page/CIFI.</p>	<p>Julianna Hyde, <i>General Special Investigator</i> - Farmers Insurance Exchange;</p> <p>Jennifer Newell, <i>Claim Service Leader</i> - Allstate Insurance Company</p>
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Thursday, June 27th 8:00 - 9:50

310	Actual Case Studies...You Figure It Out	Investigation Techniques	All Attendees	<p>This course consists of case studies concerning fraud scenarios. Each scenario will be laid out in detail and the audience will participate in determining avenues of investigation to solve the case. An online app will be utilized to facilitate the course. The application allows the attendees to respond on their cell phone anonymously promoting participation. Each response will be discussed as to its impact and value on the posed claim situation.</p>	<p>Robert Elliott, <i>SIUM</i> - National General Insurance Company</p>
320	Premium Fraud Facts, Finds, Foils and Fellowship	Workers Compensation	Any Insurance Employees; SIU & Private Investigators; Law Enforcement Officials; State/Criminal Attorneys; State/Government Employees	<p>We will let the audience know what does and does not constitute fraud. We will provide tools and tips for analyzing audit documents and investigating discrepancies and fraud indicators. Inter-agency cooperation will be highlighted with not only DIFS but other agencies and other carriers. Investigative packet preparation, referrals and follow-up will be covered. Restitution options and recommendations will be shared as well.</p>	<p>Melody Murphy, <i>Senior SIU Consultant</i> - Summit Insurance;</p> <p>Eric Jones, <i>AVP Premium Audit</i> - Summit Insurance</p>

330	Water Losses: Navigating “Fluid” Claims in Search of Facts	Property Fraud	Any Insurance Employee	<p>This presentation explores water losses, examining common causes and questionable homeowner practices for compensation. It covers various claimed plumbing failures, from water supply lines to P-traps, highlighting issues and expected lifespans. A comprehensive case study delves into a catastrophic flooding event. The session also discusses ASTM Standard E860, focusing on items involved in litigation, and addresses delays in inspections. Three additional case studies provide insights into diverse loss scenarios. The presentation concludes with strategies for addressing questionable causes of loss and key defenses in policy and common law.</p>	<p>Jeffrey Wilemon, <i>Senior Building Scientist - NV5</i>; Stefanie Capps, <i>Shareholder - Kubicki Draper</i></p>
340	Garbage In-Garbage Out: The Potential for Bias in AI Assisted Claims Investigations	Ethics	All Attendees	<p>AI has clear advantages in its rapid assimilation of data collection and processing. The speed and collation of personal information can bring to fruition predictive methodologies for insurance that quickly heighten the profit margin. With the benefit quotient so high, ethical considerations become a necessity for employee and consumer protection and trust, and for the current and future implementation and growth of AI systems. Proper consideration of ethical concerns and creation of safety measures will reduce litigation exposure for the improper use or dissemination of information and will reduce the possibility of other moral or ethical pitfalls.</p>	<p>Maria Abate, <i>Shareholder & Chief Diversity Officer - Colodny Fass</i>; Mariela Pennock, <i>SIU Director & Fraud Compliance - Assurant</i>; Charles Watkins, <i>Chief Diversity Officer/ Equity Shareholder - Kubicki Draper</i></p>

350	Combating Low Impact Insurance Claims	Low Impact	All attendees	We hear frustration throughout the industry, when confronting BI claims emanating from low impact collisions. Damages are so minor, common sense screams no one could be injured. Yet, insurers settle claims daily for substantial sums, because liability is clear/they want to avoid litigation. This presentation provides a process to attack these suspect claims at an early stage, with a consistent investigative/dispositive strategy. Focus isn't centered on analysis of medical records concerning treatment of subjective complaints of soft tissue injuries. Rather, on the element of "causation" and the credibility of the claimant. A clear game plan to approach claims to contain costs, reduce indemnification, and avoid litigation.	Adam Brand, Attorney - Brand & Tapply, LLC; Timothy Tapply, Attorney - Brand & Tapply, LLC.
360	Technology in Fire and Electrical Investigations	Arson/ Vehicle or Structure Fire	Any Insurance Employees; SIU & Private Investigators; Law Enforcement Officials	This presentation will discuss technology that is currently used and how it is applied in investigation, documentation, and data collection of claims related to fire and electrical losses. Several case studies will be explored to demonstrate the use of different types of technology that can benefit investigations and claims handling within these types of cases.	Michael Hill, Senior Fire Investigator - S-E-A Limited; Chris Silman, Senior Fire Investigator - S-E-A Limited
370	PIP Total Coverage Denials and Pre-Suit Investigation (IMEs, EUOs, Material Representation, and Other Coverage Denials)	No-Fault Claim Fraud	All Attendees	Every insurance carrier must make a coverage determination when there is a claim being made under a policy. In the investigation to determine whether to afford or deny coverage, it is important to address conditions precedent of the policy such as EUOs and IMEs and determine if there were any material misrepresentations made at policy inception. This course will address coverage under the Florida PIP Statute and policy, and exclusions that might arise in the course of the investigation that can lead to coverage denial.	Sam Itayim, Partner - Kelley Kronenberg; Nurelys Pereiro, Partner - Kelley Kronenberg; Nicholas Young, Partner - Kelley Kronenberg
380	De-Crip-Ting Your Subject	Organized Crime	All Attendees	A guide for adjusters and SIU investigators to look for signs and symbols their claims involve gang activity. This is to combat the known trend of gangs using fraud as a source of revenue with fewer consequences. The presentation includes possible gang identifiers to look for in each major Florida city.	David Tanner, Special Investigator - YourSIU.com

Thursday, June 27th 10:10 - Noon

400 A	Exposing The Unseen: Metadata, Geotagging, and Data in Claims Part 1 of 2	Property Fraud	Any Insurance Employees; SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys	To use metadata to investigate property and casualty claims including using geotagging, PDF and other investigative tools to uncover insurance fraud. Part 1 of 2.	Tanaz Salehi , <i>Managing Shareholder</i> - Salehi, Boyer, Lavigne, Lombana, P.A.; Kyle Herbert , <i>SIU Manager</i> - Olympus Insurance Company
410	Storm Created Scrutiny - Evaluating the Legitimacy of Roof Claims	Property Fraud	All Attendees	The course is designed to help adjusters identify and investigate fraudulent roof claims and ensuing damages, and to provide tools on how to defend against these claims	Erika Cordovi , <i>Attorney</i> - Kubicki Draper; Jeremy Beagle , <i>Senior Principal Scientist</i> - SDII Global; Charles Beall , <i>Special Investigator</i> - Citizens Property Insurance Corporation
420	Forget Waiting for the Fraudsters!! Preparing and Litigating Winning Declaratory Judgment Actions	Organized Crime	All Attendees	Insurance fraudsters used to intentionally crash their own cars. Now, they rent cars, U-Hauls and/or engage ride sharing companies, knowing that they can purchase large temporary insurance policies and/or that ride share drivers carry large insurance policies and stage accidents via those vehicles. Instead of waiting for the fraudsters to come after insurers with personal injury claims, we are proactively filing Declaratory Judgment Actions to have the Courts declare that the crash/claim is fraudulent and that there is no coverage under subject policy or contract. Our presentation will build a fraud-based Declaratory Judgment Action from start to finish.	Frank Goldstein , <i>Managing Partner</i> - Goldstein Law Group; David Tanner , <i>Special Investigator</i> - YourSIU.com; Catia Monforton-Farris , <i>Senior Field Analyst and Lead Consultant</i> - Allstate Insurance Company
430	Unmasking Deception: Tools And Tactics For Fraud Sleuths In Unraveling Suspicious Claims	Investigation Techniques	All Attendees	When does a water damage loss go from a legitimate claim to one that requires a more involved investigation? When are mitigation services being done to simply generate inflated estimates? And when is the appraisal process being manipulated? These are the questions that will be discussed at our presentation to assist in spotting problematic claims and providing practical tools for fraud investigations and solutions for investigating suspicious claims. Our goal is that the attendees leave with new knowledge and techniques to use.	Bianca Zuluaga , <i>Founding Partner</i> - Briscoe Zuluaga, PLLC; Albert Baerren , <i>President</i> - AB Indoor Environments; Adriana Molina , <i>Associate Attorney</i> - Briscoe Zuluaga, PLLC

440	Trick or Treatment? Unmasking Upcoding, Unbundling, and Cross-walking in PIP Claims	Legal Matters - Medical	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	We will discuss how to spot CPT Codes unbundled or upcoded by PIP providers. Examples include untimed codes billed for multiple units; submission of electropads with or without EMS; and codes requiring the submission of a separate report billed on the same date as an evaluation and management service. We will explore common “crosswalk” codes and “looking beyond the code” to determine whether services are reimbursable under the Medicare Fee Schedule. We will evaluate how to investigate PIP claims through pre-suit discovery, and the scope for 6(b) requests. We will discuss the impact of issuing payment for and demanding non-compensable charges.	Siona Bieber , <i>Partner</i> - Roig Lawyers; Nathalie Acosta , <i>Associate Attorney</i> - Roig Lawyers
450	Bad Faith in Florida AFTER Tort Reform!	Legal Matters	All Attendees	Learn how to avoid Florida bad faith claims. If you write policies in Florida or have Florida claims learn how to avoid Florida bad faith claims under Florida’s new Tort Reform Laws.	William McFarlane , <i>Senior Partner</i> - McFarlane Law; Errol Hunter , <i>Regional Claims Manager</i> - National General Insurance Company; Frank Luis , <i>Regional Claims Manager</i> - National General Insurance Company
460	Charting the Course: Now is the Time for Claims Departments, Claims Adjusters, and Attorneys to Reimagine the Handling of PIP Claims and Litigation	Legal Matters - Medical	All Attendees	This presentation is intended to take a look back on what came before, where we are today and what the future holds as it relates to the handling of PIP claims and subsequent litigation. We will focus on developing strategies that will assist adjusters and attorneys alike in a changing PIP landscape.	Maria Pace , <i>Managing Partner</i> - Orlando Office - Dutton Law Group, P.A.

470	Recognizing Staged Accidents From Damage Profiles and Calculating Forces in Low-Speed Vehicle Crashes	Accident Reconstruction	SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys; State/Criminal Attorneys; Reconstructionists/Engineers	We'll study the damage patterns of two vehicle events such as parked and unoccupied damage patterns; sideswipe damage profiles: car-on-car and fixed objects by matching damage height and contact styles. We'll examine hit-and-run accidents and a variety of staged intersection events such as 90-degree collisions at 4 way stops but with only one vehicle was moving (intentional collision); whether the insured vehicle rear-ended the claimant vehicle or did the claimant vehicle back purposely into a fixed object? Additional topics to be discussed include calculating forces in low-speed vehicle crashes (defining terms, rating intensity); reviewing controlled low speed crash test videos; typical low-speed-crash injury claims and whether daily activities cause injuries.	John Bethea, President - J D Bethea Consultancy, Inc.
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Thursday, June 27th 1:10 - 3:00

400 B	Exposing The Unseen: Metadata, Geotagging, and Data in Claims Part 2 of 2	Property Fraud	Any Insurance Employees; SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys	To use metadata to investigate property and casualty claims including using geotagging, PDF and other investigative tools to uncover insurance fraud. Part 2 of 2.	Tanaz Salehi, Managing Shareholder - Salehi, Boyer, Lavigne, Lombana, P.A.; Kyle Herbert, SIU Manager - Olympus Insurance Company
500 A	Florida 4-Hour Law and Ethics Update - Part 1 of 2	4 Hour Law & Ethics Update	All Attendees	Discuss and update Florida Adjusters on regulatory matters, Florida Case Law Update and Ethics. Part 1 of 2. Both Parts 1 and 2 of this course must be completed to obtain the full 4 CE Credits. NO CE Credits will be earned by taking only one portion of this course.	Michael Carney, Equity Partner - Kubicki Draper; Anthony Atala, Shareholder - Kubicki Draper; Kara Cosse Byrnes, Shareholder - Kubicki Draper

510	Identifying Red Flags in Minimally Invasive Procedures	Legal Matters-Medical	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	We will discuss areas of inquiry for claimants and providers, as well as red flags to look for to uncover fraud and questionable billing for common procedures seen in litigation. Attention will be given to the appropriate documentation in medical records to support a diagnosis and billing for services, diagnostic tools, self-interested disclosures, and prohibited transactions that can affect litigation of a claim. We will close with a discussion of litigation strategies, including the proper coding and billing of minimally invasive procedures commonly seen in litigation. Impact of 2023 Tort Reform will be covered.	Julie Lewis Hauf, Attorney - Law Office of Julie Hauf
520	Nailing Staged Accident Fraudsters	Accident Reconstruction	All Attendees	This session will cover several types of staged accidents: Vehicle to vehicle; Animal collisions; Hit and run accidents; Flying object and debris; Claimed rodent damage; Intentional (man-made); Claimed vehicle theft or vandalism; and Claimed fire, water (flood), or hail claims.	Chris Stewart, PE, MSHF, ACTAR, Senior Engineer - J.S. Held, LLC; Shady Attalla, Vice President Engineering - Canada - J.S. Held, LLC
530	Interviewing Techniques and Detecting Deception	Investigation Techniques	All Attendees	We will look at interviewing techniques and detecting deception and linguistic or statement analysis as the process of examining a person's words and statements to determine what the person is saying and whether the person is being truthful or deceptive. We will provide interviewing and detecting deception techniques to overcome the deception.	T. David Harlow, Fire Investigator - Envista Forensics; Diane Spinner, District Fire Science Principal - EFI Global
540	Getting It Across the Finish Li	Data Analytics	SIU & Private Investigators	Have you ever wondered how to implement an analytics program from start to finish? How do you leverage 3rd party data resources and what are they? What about interactions with vendor management and how do you get from the starting line to finish line? What about deploying Chat GPT? What are you doing in your program and is it ready for an oil change?	Jeff Lieberman, Director SIU & Recovery - Central Mutual Insurance; Anthony Gaytan, SIU Analyst - Central Mutual Insurance; William Deppe, Customer Success Manager - Shift Technology; Jeff Summers, Director Supplier Management - Central Mutual Insurance

550	SHHHH IT'S TOP SECRET! Top Strategies to Winning Your Out-of-State Policy No- Fault Claims and Lawsuits	No-Fault Claim Fraud	All Attendees	This course will discuss the different laws from different states which will provide you with winning defense strategies that can be used to defend No-Fault claims in Florida which were brought under an out-of-state policy. The course will also discuss the different laws that will affect a No-Fault claim brought under a Florida policy for an accident that occurred outside of Florida.	Stephen Mellor , <i>Partner</i> - Roig Lawyers
560	Social Media & OSINT Investigations: Getting to the Hypodermis	Social Media Investigations	All Attendees	Students will be shown real life examples (redacted) of ways to obtain as much personal information about a subject as possible. Then use this information in an attempt to find social media profiles or relevant websites as it pertains to the subject of the investigation and their claim. This will be done via free sites like <i>Whatsmyname</i> and <i>Google</i> and pay sites <i>PIPL</i> and <i>PimEyes</i> . Once a profile is found and believed to be of the subject, we'll talk about triangulation confirmation to confirm the profile found is the subject. Lastly how to secure and preserve this information.	Mark Pirke , <i>Investigator</i> - Crum & Forster

Thursday, June 27th 3:40 - 5:30

500 B	Florida 4-Hour Law and Ethics Update - Part 2 of 2	4 Hour Law & Ethics Update	All Attendees	Discuss and update Florida Adjusters on regulatory matters, Florida Case Law Update and Ethics. Part 2 of 2. Both Parts 1 and 2 of this course must be completed to obtain the full 4 CE Credits. NO CE Credits will be earned by taking only one portion of this course.	Michael Carney , <i>Equity Partner</i> - Kubicki Draper; Anthony Atala , <i>Shareholder</i> - Kubicki Draper; Kara Cosse Byrnes , <i>Shareholder</i> - Kubicki Draper
610	Social Media Solutions for Today's Claims Professional	Social Media Investigations	All Attendees	This presentation focuses on social media resources and claims defense. We'll discuss how prevalent it is in today's environment regardless of demographic, and why you should leverage it on the front end of claims, leveraging AI in social media and the risks of same, etc.	Marci Reading , <i>Director</i> , <i>Business Development</i> - Command Investigations; Mariela Pennock - <i>Director</i> , <i>SIU & Fraud Compliance</i> - Assurant

620	No Tipping Please: Responding to Gratuitous Payments, Coverage Questions and Policy Limit Disputes in Personal Injury Protection	No-Fault Claim Fraud	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys	This course will analyze the gratuitous payment standard in Florida PIP that provider's use to seek reimbursement despite policy limits being exhausted. It will outline common arguments and the best way to respond to gratuitous payments. The presentation will review "deemed coverage" arguments for out of state policies and exhaustion "sub-issues" such as medical payments, document requests, and the emergency medical condition cap.	Sean Greenwalt , <i>Senior Associate Attorney</i> - Marshall Dennehey, P.C.; Joslyn Restivo , <i>Senior Associate Attorney</i> - Marshall Dennehey, P.C.; Oner Kiziltan , <i>Senior Associate Attorney</i> , Marshall Dennehey, P.C.
630	Mastering Examinations Under Oath in First-Party Property Loss Claims	Property Fraud	All Attendees	This course is designed to be an insightful seminar that delves into the art and science of conducting Examinations Under Oath (EUOs) in first-party property loss claims. Whether you're an insurance adjuster, attorney, or claims professional, this seminar offers essential knowledge and practical strategies to excel in investigating and evaluating property loss claims, from hurricanes to water leaks and fire damage including the strategic incorporation of visual aids during an Examinations Under Oath (EUOs) in property insurance claims resulting from these types of losses.	Scott Dutton , <i>Managing Attorney</i> - Dutton Law Group, P.A.; Richard Phelps , <i>Civil Trial Attorney</i> - Dutton Law Group, P.A.
640	Roig on Reform: HB837 in the Context of Third Party Claims	Legal Matters	All Attendees	The purpose of this course is to discuss the implications of HB837 on the litigation of first and third party claims and to provide case law updates since the bill went into effect on 3/24/23.	Michael Rosenberg , <i>Firm Managing Partner</i> - Roig Lawyers; Jessica Martin , <i>Partner</i> - Roig Lawyers

650	Testifying As An Expert? Techniques for Deposition and Trial Testimony for Fire, Arson & Insurance Fraud	Arson/ Vehicle or Structure Fire	Any Insurance Employees; SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys; State/Criminal Attorneys; State/Government Employees	To educate arson investigators/detectives in legal concepts, caselaw and deposition and trial skill testimony. This class will feature why it's important to know how to navigate the courts and how to present yourself as a competent, reliable, trustworthy and educated expert witness.	Amy Casanova-Ward , <i>Senior Attorney, Criminal Law & False Claims</i> - Florida Department of Financial Services; Katie May , <i>Senior Attorney</i> - Florida Department of Financial Services; Joseph Kadis , <i>Assistant State Attorney, Sober Homes/Public Corruption/Arson for the 15th Judicial Circuit</i> - State Attorney's Office
660	Preserving the Truth, Spoiling the Game: A Floridian Tale of Evidence and Law	Investigation Techniques	All Attendees	It will address what happens when the duty to preserve is not maintained resulting in a claim for spoliation of evidence. We'll use case law, statutes, and other material to explore each side's obligations to maintain records, documents, and other tangible evidence while consequently addressing the sanctions and presumptions that are available when not met. We'll also discuss the best practices for ensuring compliance and avoidance of other ethical implications.	Jason Boone , <i>Partner</i> - Roig Lawyers; Philip Colesanti - <i>Partner</i> - Roig Lawyers
670	Default Judgment in Florida	Legal Matters	Any Insurance Employees; Civil Litigation Attorneys	This presentation will focus on the ins and outs of default judgments including how to avoid them and what to do if you are faced with a default. The seminar will combine visual and demonstrative aids to assist adjusters and attorneys alike in understanding the intricacies of the elements considered by the court when deciding whether or not a default will be final.	Sarah Tucker , <i>Shareholder</i> - Banker Lopez Gassler P.A.; Michael Rabinowitz , <i>Shareholder</i> - Banker Lopez Gassler P.A.; Brendan McKay , <i>Shareholder</i> - Banker Lopez Gassler P.A.

Friday, June 28th 8:00 - 9:50

710	Navigating Insurance Claims: Fact v. Fiction	Property Fraud	Any Insurance Employees	This presentation delves into new tools for determining the cause and origin of losses, guiding attendees through evidence analysis and separating relevant damages from unrelated ones. Case studies illuminate hail claims and structural losses, while discussions on expert-attorney collaboration and litigation insights provide a holistic view. Discover tips and tricks for effective claims assessment and litigation navigation. Gain valuable perspectives from expert and legal angles, ensuring a comprehensive understanding of insurance cases from investigation to defense.	Maria Martinez , <i>Structural Forensic Engineer</i> - NV5; Kara Cosse Byrnes , <i>Shareholder</i> - Kubicki Draper
720	An Overview of Rapidly Evolving Technology Known as Driverless/ Connected/ Autonomous Vehicles	Accident Reconstruction	All Attendees	This presentation reviews the current development status of autonomous vehicles and evaluates the long-term effect as presented by case studies as well as interviews with experts in the automotive industry, the technology sector, and insurance companies. The audience will gain an understanding of the lasting future implications due to the introduction of autonomous vehicles in the mainstream market.	Farhad Boeshaghi, Ph.D. , <i>Principal Consulting Engineer</i> - Global Engineering Scientific Solutions
730	Cracking the Code: Mobile Forensics for Fraud Investigations	Leveraging Technology	All Attendees	With the rapidly evolving landscape of digital technology, mobile devices are key to unlocking valuable data for fraud investigations. In “Cracking the Code: Mobile Forensics for Fraud Investigations,” Timothy R. Primrose, Mobile Forensic Analyst with DJS Associates, introduces the types of data available for extraction and analysis from cell phones, vehicle infotainment systems, and more. Real case applications utilizing mobile forensic analyses will be explored to help attendees gain understanding of how device data can be harnessed to establish timelines, track movements, corroborate testimonies, and uncover crucial insights surrounding a person’s activities and communications.	Timothy Primrose , <i>Mobile Forensic Analyst</i> - DJS Associates, Inc.

740	Cracking Down: Florida's 2023 Tort Reforms Unleashed the Battle Against Insurance Fraud	Legal Matters	All attendees	This session provides a brief background of tort reform in Florida and its relationship to insurance fraud. We will discuss key components of the 2023 tort reform and evaluate the impact of those reforms on insurance fraud by examining indicators to gauge the recent tort reform's success and consider potential future directions, reforms or enhancements to address insurance fraud within Florida's legal framework.	Fred Karlinsky , <i>Shareholder & Co-Chair</i> - Greenberg & Traurig, P.A.
750	How to Stay Afloat with Water Losses	Catastrophe Fraud	Any Insurance Employees; SIU & Private Investigators; Civil Litigation Attorneys; State/Criminal Attorneys; Reconstructionists/Engineers	This engaging session will teach attendees about the dos and don'ts in typical and atypical water losses. You may ask yourself, "What is Cat 3 and why do I care?" Is all water created equal? What are the actual impacts from a water loss and how do I mitigate them? What happens when mold forms? Do I need a professional? What are a few red flags I need to look for in a litigation-happy world? This session will also cover an in-depth look at some of the fraud projects we've encountered.	Theresa Chimento , <i>Vice President</i> - J.S. Held, LLC; Rob Foster , <i>Construction Sciences Practice Lead/ EGA</i> - Crawford & Company
760	The Best Chance, 1st Chance: Conducting Modern SIU Field Investigations	Investigation Techniques	Any Insurance Employees; SIU & Private Investigators; Law Enforcement Officials	This course provides both experienced and non-experienced investigators and claims personnel with a better understanding in how to prepare, conduct and complete SIU field investigations in today's modern insurance industry to include addressing investigations biases, interviewing and obstacles.	Christopher Butler , <i>Director of Investigations</i> - Eagle Eye Investigative Solutions
Friday, June 28th 10:10 - Noon					
810	Ethics and You	Ethics	All Attendees	We will focus on terminology, how to recognize ethical dilemmas, while learning how to improve your ethical awareness. We will cover various ethical situations, codes of ethical conduct, and discuss the process involved in making the right ethical decision.	Frederick Dickens , <i>Retired Training Manager</i> - The Hartford

820	Intentional or Not: A Case Study on Mental Illness and Fire Losses	Arson/ Vehicle or Structure Fire	All Attendees	The presentation will review two recent fire loss claims in which the individual who started the fire suffered from mental illness. The presentation will include a review of the investigation of each claim, the various experts used during the investigation, and tips for conducting Pre-Suit Examinations Under Oath. Additionally, the presentation will discuss who qualifies as an insured under the policy for purposes of application of the Intentional Acts exclusion.	Kevin Pavlas , <i>Senior Associate Attorney</i> - Bolin Law Group; Katelyn Ferry , <i>Partner</i> - Bolin Law Group; Michael Neusaenger , <i>Senior Associate Attorney</i> - Bolin Law Group
840	Hidden Fraud in the Underwriting File	Policy Misrepresentation	Any Insurance Employees; SIU & Private Investigators; Law Enforcement Officials; Civil Litigation Attorneys	The current economy and the property insurance crisis in Florida have put a strain on homeowners, realtors, and insurance agents to find the most affordable homeowner's insurance. For these reasons, underwriting fraud is on the rise in Florida. Undetected fraud in the underwriting file can lead to uncollected premiums, increased exposures, and increased loss ratios. We will highlight various tactics used by unscrupulous individuals involved in the point of sale and life cycle of the policy.	Teresa Vernon - <i>SIU Principal</i> , Citizens Property Insurance Corporation; Beth Blechman - <i>Senior Counsel</i> - Citizens Property Insurance Corporation
850	Understanding Insurance Vendor Collusion and the Claims Process - "Who's Eating Your Bottom Line?"	Investigation Techniques	All Attendees	Expanding the investigation net to expose the hidden collusion and fraudulent activities between vendors and sometimes Insureds on your open and closed claims. The New AOB! Follow the money.	Junius Bradley , <i>Fraud Special Investigator SIU</i> - Frontline Insurance
860	I Have 99 Problems, But PIP Is Not One	No-Fault Claim Fraud	Any Insurance Employees; Civil Litigation Attorneys	A snapshot of 99 issues that confront claims adjusters and defense attorneys for a PIP claim from clearing coverage, lawfully rendered services, to prevailing litigation issues.	Allen Gaffney , <i>Partner</i> - Kampf, Inman, & Associates, P.A.